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From: Bob Toler
V.P. & G.M. - TELECOMMUNICATIONS DIVISION

Subject: ANSI STANDARD - PATENT POLICY

Message:

CC: SAM McConoughay 301-926-2506
Mark Kemuro
Mr. Endo

Panasonic

Matsushita Communication Industrial Corporation of America

February 20, 1996

Telecommunications Industry Association
2500 Wilson Blvd., Suite 300
Arlington, VA 22201

RE: ANSI Standard

Dear Sirs:

Matsushita Communication Industrial Corporation of America (hereinafter referred to as MCC) agrees to comply with the ANSI Patent Policy for the ANSI Standard listed on the attachment ("Subject Standard").

For essential patents held or controlled by MCC pending anticipated to be filed whose use would be required for technical reasons to make equipment complying with the Subject Standard, MCC will make licenses available to equipment manufacturers under reasonable term and conditions that are demonstrably free of any unfair discrimination.

Very truly yours,



Bob Toler
Vice President
Matsushita Communications Industrial Corporation of America

cc: American National Standards Institute

ANSI STANDARD LIST

1	Standards Proposal No. 3384, Proposed Standard "Personal Station Base Station Compatibility Requirements for 1.8 to 2.0 GHz Code Division Multiple Access (CDMA) Personal Communications Systems" (if approved to be published as J-STD-008)
2	Standards Proposal No. 3386, Proposed New Standard "PCS 1900 MHz IS-136 Based Mobile Station Minimum Performance Standard" (if approved, to be published as J-STD-009)
3	Standards Proposal No. 3387, Proposed New Standard "PCS 1900 MHz IS-136 Based Base Station Minimum Performance Standard" (if approved, to be published as J-STD-010)
4	Standards Proposal No. 3388, Proposed New Standard "PCS 1900 MHz IS-136 Based Air Compatibility Standard" (if approved, to be published as J-STD-011)
5	Standards Proposal No. 3389, Proposed New Standard "PCS 1900 Air Interface Specification" (if approved, to be published as J-STD-007)
6	PN-3390 "A Composite CDMA/TDMA Air Interface Compatibility Standard for Personal Communications in 1.8 to 2.2 GHz for Licensed and Unlicensed Applications" (to be balloted as an Interim Standard)
7	Standards Proposal No. 3418, Proposed New Standard "Personal Access Communications System Air Interface Standard" (if approved, to be published as J-STD-014)
8	Standards Proposal No. 3419, Proposed New Standard "Personal Access Communications System Unlicensed (version A) Air Interface Standard" (if approved, to be published as J-STD-014A)
9	Standards Proposal No. 3420, Proposed New Standard "Personal Access Communications System Unlicensed (version B) Air Interface Standard" (if approved, to be published as J-STD-014B)
10	PN-3502, "W-CDMA Air Interface Compatibility Standard for 1.85 to 1.99 GHz PCS Applications" (to be balloted as an Interim Standard)
11	Standard Proposal No. 3447, PACS-WUPE